

A JOURNEY TOWARDS MORE **SUSTAINABLE**, **INCLUSIVE** AND **RESPONSIBLE MOBILITY**



The **2024 Sustainability Report** of Toyota companies in Italy, now in its fifth edition, is the clear expression of the constant commitment to a more sustainable future.

This is not just a report, but the confirmation of Toyota's leadership in responsible innovation and creation of shared value. For us, sustainability means first of all putting **people at the center**, with a genuine commitment to their growth and well-being, because only by valuing people we can achieve our vision: "Happiness for All" – mobility for all, well-being for all." A vision that reflects into concrete actions described in this document: more sustainable practices and compliance with the highest international standards to actively promote social progress for the benefit of all, communities and the planet.



Alberto SantilliCEO Toyota Motor Italy



Mauro Caruccio
CEO Toyota Financial
Services Italy and
President and CEO KINTO Italy



Mario La Femina
CEO Toyota Insurance
Management Italia and Aioi
Nissay Dowa Insurance Company











TOYOTA, LEADER IN THE AUTOMOTIVE INDUSTRY

(CY 2023 - global aggregate data)





OVER **10** MLN
OF VEHICLES
ANNUAL SALES VOLUME



25 MLN

ELECTRIFIED VEHICLES
INTRODUCED IN THE
LAST 27 YEARS

TOYOTA IN THE AUTOMOTIVE MARKET

(CY 2023 - italian market data)



TOYOTA STRENGTHENS
THE **THIRD PLACE**



OVER **102 THOUSANDS**REGISTRATIONS AND A
MARKET SHARE OF MORE
THAN **6,5%**



TOYOTA **LEADER**IN THE B-SUV SEGMENT
WITH **YARIS CROSS**



100% ELECTRIFIEDLEXUS RANGE



INCREASED PERFORMANCE OF **KINTO** SERVICES

CARBON NEUTRALITY ROADMAP



2030

2035

2040

2050

TOYOTA
EUROPE
FACTORIES
AND
FACILITIES
CARBON
ZERO

100%
OF NEW
VEHICLES
SALES
WITH ZERO
EMISSIONS
IN EUROPE

TOYOTA
EUROPE
SUPPLIERS,
LOGISTICS
AND
SERVICES

TOYOTA GLOBAL

Toyota is on the road to a zero-emissions future, guided by the Toyota Environmental Challenge 2050 and the United Nations Sustainable Development Goals. The strategy is divided into six challenges that cover all aspects of Toyota's business, from manufacturing to vehicle use, with the aim of exploring new products, technologies and raising awareness of nature.



















LEADERSHIP IN ELECTRIFICATION AND MULTI-TECHNOLOGY APPROACH



Each technology contributes to the transition to a sustainable future, responding to different mobility needs. For Toyota, it is crucial to be able to offer the **right electrified solution**, **at the right time**, **in every geographical area of the world**.



HEV
Full Hybrid Electric



BEV
100% Battery Electric



PHEV
Plug-in Hybrid Electric



FCEV
Hydrogen Fuel Cell Electric

WeHybrid[®]

TECHNOLOGY AND SERVICES FOR A SUSTAINABLE MOBILITY



An ecosystem of services that promotes sustainable and responsible zero-emission mobility, where the more zero-emission trips you make, the more benefits you can access.

7 SERVICESOF THE **WeHybrid®**ECOSYSTEM

170 thousands TONS OF CO₂ SAVED 103 thousands WeHybrid® People

44%

OF THE KM

TRAVELLED IN

EV MODE ON

TOTAL KM

-20%
RISK OF ACCIDENT

TOYOTA

KINTO: THE NEW MOBILITY GENERATION

Flexible and smart solutions for moving around the city and beyond: car sharing, rental, carpooling, multimodal mobility.

A new way to experience mobility, today.











KÎNTO ONE KÎNTO FLEX **KÎNTO** SHARE KÎNTO JOIN KÎNTO GO

LONG TERM CAR RENTAL MEDIUM TERM CAR RENTAL (1-3-6-12 months) CAR SHARING

(cities, dealers, corporate/ municipalities) CARPOOLING

MULTI-MODAL APP

17.500

CAR FLEET

9.900

USERS (KINTO FLEX + KINTO SHARE)

351 VEHICLES
44 DEALERS
76 HUBS

300 VEHICLES
34 DEALERS
3 CITIES
94 STATIONS
4 AIRPORTS

56 TON

OF CO₂ SAVED

64.000 EMPLOYEES 24.000 TRIPS 500+

MOBILITY
PROVIDERS

13.200 PAYING
MEMBERS

5.000 MUNICIPALITIES COVERED

TOYOTA

OUR RESULTS:



THE HEADQUARTERS AND THE DEALER NETWORK UNITED FOR THE ENVIRONMENT



100%

Electric energy from renewable sources



100%

of hazardous waste sent for recycling



Photovoltaic Development Plan

(+360 panels / 250 MWh per year / up to 13% of the requirement)



Water consumption monitoring

(from 1 to 5 counters / more efficient management of the water network)



+7%

TonS of CO₂
reduction
from the Toyota
and Lexus dealer
network
vs Tgt GRP



-18%

CO₂ emissions for 80% of dealers

TOYOTA'S PEOPLE

Toyota's priorities are safety and well-being at the workplace.

440

employees (+2% vs LY) 99%

with permanent contracts

43

new hires during the year ZERO

accidents at work





Toyota Motor Italy: **Top Employer** for the ninth consecutive year



Toyota Financial Services: **Great Place to Work**for the sixth consecutive year

DEALER NETWORK

TOYOTA & LEXUS FRANCHISE AGREEMENT RENEWAL

53

Toyota Partners

26

Lexus Partners

181

Toyota Premises

(sales and after sales)

36

Lexus Premises (sales and after sales)

85%

of dealers achieved **TSM** (Toyota Service Management certification)





TOYOTA: **N°1 BRAND**IN CAR DEALER
SATISFACTION

SUSTAINABILITY AND INCLUSION IN SPORTS

SUSTAINABLE MOBILITY
AT THE GIRO D'ITALIA 2024





INCLUSIVE MOBILITYFOR FUNS WITH DISABILITY



NO ONE IS EXCLUDED: WEMBRACE GAMES 2024







KINTO Italy integrates into its statute specific objectives in three key areas:



SOCIETY AND STAKEHOLDERS

We offer customized mobility services for individuals, companies and public administrations, adapting our offer to the needs of each customer.



ENVIRONMENT

Our mobility services combine Toyota and Lexus electrified vehicles with innovative digital solutions, promoting a sustainable ecosystem geared towards reducing emissions, in line with KINTO's vision.



COMMUNITY AND PEOPLE

We want to guarantee everyone maximum freedom of movement with accessible services and projects that promote inclusive mobility models oriented towards people's well-being.

"ONE TOYOTA" VISION

The network companies work in synergy, with the aim of representing the single point of reference for customer mobility.

ONE PROMISE

be the **most innovative and preferred mobility company** (Always Better Cars)

ONE CUSTOMER

provide a **seamless omnichannel customer experience** (Customer 1st)

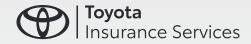
ONE COMPANY

TMI, Captives, Dealers and Partners, together to offer a unique and full integrated platform of mobility services and products

TOYOTA









DOWNLOAD NOW THE 2024 SUSTAINABILITY REPORT ON OUR WEBSITES:

www.toyota.it

www.lexus.it

www.toyota-fs.it

www.kinto-mobility.it

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www.and-e.com/it